

Biweekly news digest of the Ukrainian League of Industrialists and Entrepreneurs



#### **SPF TO PREPARE PRIVATIZATION IN 2016**

he State Property Fund of Ukraine (SPF) has put state concern Ukrtorf state enterprise Kryvy Rih combined heat and power plant (CHP), state enterprise Severodonetsk CHP and 26 coalmines and coal producers to the list of facilities that are to be prepared for the privatization in 2016. The following facilities will be prepared for the privatization:

Three coalmines of Volynvuhillia: Novovolynske colliery group (run-of-mine coal production in 2015 totaled 20,100 tonnes), Buzhanska (123,100 tonnes) and Novovolynska 9 (92,600 tonnes);

Seven coalmines of state enterprise Lvivvuhillia: Mezhyrichenska (227,500 tonnes), Vidrodzhennia (295,100 tonnes), Velkomostivska (280,000 tonnes), Lisna (263,000 tonnes), Stepna (337,700 tonnes), Chervonohradska (351,100 tonnes), Zarichna (60,000 tonnes);

Four coalmines of state enterprise Selydivvuhillia: Novohrodivska 1-3 (791,500 tonnes), Rosiya (237,200 tonnes), Ukraina (124,700 tonnes) and Kurakhivska (94,700 tonnes);

Four coalmines of state enterprise Krasnoarmiyskvuhillia: Dymytrova (13,500 tonnes), Tsentralna (14,300 tonnes), Stakhanova (362,800 tonnes) and Rodynska (16,000 tonnes);

Four coalmines of state enterprise Pervomaiskvuhillia: Zolote (14,300 tonnes), Karbonit (9,300 tonnes), Toshkivska (48,000 tonnes) and Hirska (294,300 tonnes):

State enterprise Pivdennodonbaska Mine 3 (350,600 tonnes, earlier was part of DUEK state enterprise);

Krasnolymanska (641,700 tonnes);

Public joint-stock company Lysychanskvyhillia (543,800 tonnes);

Public joint-stock company Nadia Mine (228,200 tonnes).

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PRODUCTION OF MAIN AGRICULTURAL CORPS IN 2015



## UKRAINIAN ENTERPRISES BEGIN TO INTRODUCE RESOURCE-EFFICIENT PRODUCTION TEHNOLOGY



krainian experts have assessed the implementation of a project to promote adaptation and implementation of resource-efficient and cleaner production in Ukraine. This task is performed by the Center for Resource-Efficient and Cleaner Production. The project has been launched in cooperation between Ukraine and the United Nations Industrial Development Organization (UNIDO).

Chairman of the advisory board of the project, Vice-President of the Ukrainian League of Industrialists and Entrepreneurs Vasyl Krutov stresses that the need for enterprises to widely incorporate resource-efficient practices has arisen due to demand for energy independence.

According to the World Economic Forum (WEF), Ukraine has got "stuck" at the 70th-80th positions of the Global Competitiveness Ranking in the past decade. One of the factors which seriously limit the competitiveness of both individual companies and the economy as a whole is high energy- and resource-intensive production in Ukraine. The World Energy Council, which issues annual rankings of the sustainability of national energy systems, emphasizes that high levels of energy consumption and CO<sub>2</sub> emissions remain a key threat to Ukraine's energy security. The UNIDO project is designed to solve these problems.

In 2015, the Center worked with 20 enterprises in 5 regions in Ukraine. The effect of the technical solutions proposed by the Center's experts will allow the companies to reduce electricity consumption by about 30,000 MW, water consumption by almost 50,000 m³, the use of materials by 105 tonnes per year, and lower CO  $_{\rm 2}$  emissions by 6,500 tonnes per year.

Participants in the meeting of the advisory board of the project indicated that given the commitments undertaken by Ukraine under the Association Agreement with the European Union, the Paris Agreement under the United Nations Framework Convention on Climate Change and other relevant international documents, resource efficiency is a no-alternative way of economic development for Ukraine.

Global best practices show that measures to introduce and implement resource-efficient and cleaner production become successful only when there is close cooperation of the government, international organizations, NGOs and businesses.

The experts came to the conclusion that such cooperation in Ukraine needs to be stepped up, including through engagement of international investment projects, the popularization of methods and practices of resource-efficient and cleaner production among the government, industry and the public. Also, it was decided to begin preparations to propose the State Statistics Service of Ukraine switch to European standards of assessing the energy and resource efficiency of enterprises. In addition, it is necessary to strengthen cooperation between Ukraine and UNIDO, which may be stipulated in the wording of a new framework program of cooperation between UNIDO and the government of Ukraine for 2016-2020 whose draft is now being developed with the participation of the Ministry of Economic Development and Trade of Ukraine.

Reference. This international project has been implemented in Ukraine since 2013. It aims to facilitate the competitiveness of Ukrainian enterprises through a reduction in energy-related and other costs without a decline in production. Its advisory board includes representatives of ministries, the National Bank of Ukraine, regional and local authorities of the city of Kyiv, the Ukrainian League of Industrialists and Entrepreneurs, the Chamber of Commerce and Industry, the National Technical University of Ukraine "Kyiv Polytechnic Institute" (NTUU "KPI"), large enterprises and industry associations of Ukraine.

#### FRENCH-UKRAINIAN INVESTMENT FORUM TO BE HELD IN EARLY APRIL IN FRANCE – ECONOMY MINISTRY



he French-Ukrainian investment forum, initially scheduled for November 18, 2015 in Paris and postponed due to terrorists' attacks in the city, will be held on April 5, 2016, Ukrainian Deputy Economic Development and Trade Minister and Ukraine's Trade Representative Natalia Mykolska has said.

"On April 5 the forum in France that was postponed in 2015 will be held. The date is confirmed. We want to make a public announcement jointly with France," she said.

She said that the holding of the similar forum with Canada is being discussed. Mykolska added that it is planned to hold two more large conferences outside the country this year. One conference is devoted to the opportunities in trade with Ukraine and another one both to investment and trade.

As reported, in 2015, the Ukrainian government jointly with business organizations held two investment conferences in Washington and Berlin.

#### EU TO GRANT EUR 30 MLN UKRAINE FULLY USES EU QUOTAS FOR EIGHT COMMODITY GROUPS IN 2015



kraine fully used the European Union's tariff quotas for the supply of maize, wheat, poultry, honey, oats, grape and apple juice, processed tomatoes, barley groats, and flour in 2015, the Ukrainian Ministry of Agrarian Policy and Food has reported.

What is more, the sugar quota was used by 99%, that of malt and wheat gluten by 73%, starch by 9.6%, ethanol by 4.5%, garlic by 8.8%, and barley by 77.7%.

As reported, Ukraine is allowed to supply 36 groups of commodities to the EU on a duty-free basis within the quotas approved under the Ukraine-EU Association Agreement.

Namely, the beef quota is set at 12,000 tonnes, that of milk, yoghurt, fermented milk products at 8,000 tonnes, milk powder at 1,500 tonnes, creamery butter at 1,500 tonnes, egg products at 1,500 tonnes, eggs at 3,000 tonnes, and pork at 40,000 tonnes.

Tariff quotas within the EU's autonomous trade preferences are set at 950,000 tonnes for wheat, 250,000 tonnes for barley, 400,000 tonnes for maize, 20,00 tonnes for sugar, 5,000 tonnes for honey,10,000 tonnes for, processed tomatoes, 10,000 tonnes for grape and apple juice, 4,000 tonnes for oats, and 500 tonnes for garlic.

# BILA TSERKVA INVOLVES BUSINESSMEN, PUBLIC IN DRAWING UP TOWN DEVELOPMENT STRATEGY – THE REGIONAL DEVELOPMENT AND CONSTRUCTION MINISTRY SIGNS A RESPECTIVE MEMORANDUM



he Ministry for Regional Development, Construction, Housing and Utilities

On January 20, 2016, the building of the Ministry for Regional Development, Construction, Housing and Utilities housed an official ceremony of signing a memorandum of cooperation to develop and implement a social and economic project of joint action "Bila Tserkva Development Strategy."

This document outlines an agreement on cooperation between Bila Tserkva's local authorities, the public and the business community in the implementation of the strategy for the development of the town of Bila Tserkva until 2025. The implementation of this strategy should contribute to the successful and sustainable operation and development of the town, which could become a successful combination of progressive civil society and effectively used human resources to build a modern management system, reactivate entrepreneurial activity, and create a comfortable and high-quality urban environment for local residents of Bila Tserkva and visitors.

"Businesses, the public as well as experts from Poland are being engaged in the development of this strategy, therefore it will be based on the standards that have already proven their effectiveness in European countries. The town will thus get a document that opens opportunities for further development, attraction of investment, creation of jobs, and improvement in the quality of services provided to residents. It is impossible to develop without a strategy, therefore every community that thinks about its future should have such a document," First Deputy Minister for Regional Development, Construction, Housing and Utilities Vyacheslav Nehoda said during the ceremony of the signing of the memorandum.

"It's not very hard to develop a strategy, it's much harder to follow it. We will develop this document jointly with the residents of the town, so it is important not to betray the trust of the people during its implementation," Tomáš Szuba, an authorized person of the European Innovation Centre (Poland), said.

Bila Tserkva Mayor Hennadiy Dykyi assured in turn that the strategy would be developed with the involvement of the public, entrepreneurs and experts to become an effective tool to develop the town.

The memorandum of cooperation was signed by Bila Tserkva Mayor Hennadiy Dykyi, First Vice President of the Ukrainian League of Industrialists and Entrepreneurs Vasyl Khmelnytsky, representatives of the following NGOs: GoLocal, Bila Tserkva. Tomorrow, the Center for Community Development, the Smart City public council, representatives of such charitable funds as Ruh Molodi Foundation and K.Fund, and authorized person of the European Innovation Centre Tomáš Szuba.

# PARTICIPANTS IN DAVOS FORUM ADVISE UKRAINE TO FOCUS ON PRIVATIZATION, DEREGULATION, HIGH-TECH INTRODUCTION IN 2016



articipants in the World Economic Forum in Davos have advised Ukrainian authorities to focus on holding a transparent privatization, deregulation and the introduction of high technologies in 2016, Ukraine's Minister of Economic Development and Trade Aivaras Abromavicius has told Interfax-Ukraine.

According to him, a session dedicated to Ukraine was held in Davos on January 21, which was attended by the heads of state, representatives of the European Union, the United States and the leaders of multinational companies who are interested in or are already present in Ukraine. "We are required acceleration in many areas. Almost all of them noted that among the main reforms for this year are privatization, which must be transparent," he said. According Abromavicius, the participants in the meeting also noted that Ukraine needs to conduct deregulation, reform the civil service system, which will allow to increase the level of wages to civil servants, as well as reform the law enforcement system.

# EP WELCOMES FIRST STEPS OF GEORGIA, MOLDOVA AND UKRAINE ON IMPLEMENTATION OF AGREEMENTS WITH EU – RESOLUTION



The European Parliament on January 20 adopted a resolution welcoming the progress of Georgia, Moldova and Ukraine in implementation of association and deep and comprehensive free trade agreements (AA/DCFTAs) with the EU highlighting remaining reform tasks for each country.

According to a press release posted on EP website, success of Georgia, Moldova and Ukraine becoming closer to political and economic integration with the European Union "depends on many factors, including stable and economic situation, strategic thinking, definite reform planning and proper use of international financial and technical support."

MEPs also pointed out that still EU financial support must be matched by concrete progress on reform. Besides, the EP condemned Russia's suspension of its free trade agreement with Ukraine at the very moment when the EU-Ukraine free trade deal entered into force.

They deplored the "heavy trade restrictions" on Ukraine's exports to Russia, voice concerns about Ukraine's economic and financial standstill and repeat the need for further EU financial assistance. They called on EU member states to avoid building new gas pipelines from Russia that bypass Ukraine, such as "Nord Stream II", reads the document.

In a resolution MEPs said they expect Ukraine's leadership to fulfill its commitments to fight "endemic" corruption, which, they say, remains the biggest challenge to its reform efforts.

The MEPs pointed out that Georgia's exports to the EU rose by 15%, and Moldova's by 62% in the first year, and said they expect to similar growth in those from Ukraine.

## PARLIAMENT RELAXES REQUIREMENTS FOR GETTING PERMIT FOR CONCENTRATION FROM COMPETITION AGENCY

he Ukrainian parliament passed at second reading bill No. 2168a that increase the threshold for receiving permits from the Antimonopoly Committee of Ukraine for economic concentration by companies.

The Economic Development and Trade Ministry of Ukraine said in its explanation posted on the official website that according to the bill the Antimonopoly Committee of Ukraine would not show its interest to the acquisition and sale of companies, asset value of which does not exceed EUR 8 million, and the threshold of control over concentrations is increased: before acquisition large concentrations between companies will be checked with annual turnover of over EUR 150 million.

Chair of the parliamentary economic policy committee Andriy Ivanchuk said in the parliament that the bill introduces more flexible procedure for receiving preliminary permits for concentration and increased the fee for submission of applications for receiving these permits by five times.

#### EUROPEANS POSITIVE ABOUT MORE ACTIVE CIVIL SOCIETY IN UKRAINE



elegations of such EU countries as France, Germany, Poland, representatives of the European Parliament, the European Commission, who gathered in the Polish city of Lodz to discuss closer integration and further development with the Ukrainian side, have positively evaluated the efforts made by the Ukrainian non-governmental sector to stimulate the process of reform in the country. This was the subject of the presentation of the large-scale "Transformation of Ukraine" National Platform, which was introduced by co-founder of the initiative, President of the Ukrainian League of Industrialists and Entrepreneurs (ULIE) and Chairman of the Anti-Crisis Council of NGOs Anatoliy Kinakh at the 9th Europe-Ukraine International Forum.

This National Forum, which has accumulated a large number of proposals and social resources within a short period of time, aims to build a democratic state, introduce a European development model in the country. It brought together representatives of all branches of power and civil society in Ukraine, clergy, international organizations from the EU Member States and G7 countries. The forum also enjoys great support of foreign partners from the Baltic States, Central and Eastern Europe.

The ULIE actively involves its international partners – MEPs, the largest European business association BUSINESSEUROPE – in the development of this platform. Related meetings were held by industrialists and entrepreneurs in Brussels late last year.

Participants in the Forum have long been cooperating with peers from Poland, in particular, they are currently engaged in the development and implementation of an approach to using Polish experience in the country's transformation in line with EU standards.

The European partners, who attended the presentation, including the former European Commissioner for Enlargement and European Neighbourhood Policy (February 2010 through October 2014) Štefan Füle and Head of the EU Delegation to Ukraine, Ambassador Jan Tombinski and others, shared Kinakh's opinion that the National Forum has all the resources to become an effective instrument of interaction between society, the president, the parliament, the government of Ukraine and the international community to foster the transformation, support the developed, strong national economy and ensure sustainable development.

Two meetings of the "Transformation of Ukraine" National Forum have already been held. They defined priorities and outlined tasks for 2016. These are the fight against corruption, the creation of conditions for the rule of law and equality before the law, energy security, social policy, the development of local government, innovation policy as well.

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UKRAINE'S FM
KLIMKIN, EU TRADE
COMMISSIONER
MALMSTROM AGREE
TO COORDINATE
EFFORTS TO
FACILITATE
BUSINESS
CONTACTS WITHIN
DCFTA

krainian Minister of Foeign Affairs Pavlo Klimkin and EU Trade Commissioner Cecilia Malmstrom met in Brussels on Monday to discuss prospects for facilitation of the economic impact of the implementation of a deep and comprehensive free trade area (DCFTA) between Ukraine and the EU

"The parties welcomed the introduction the deep and comprehensive free trade area as of January 1, 2016, and confirmed the plans to coordinate efforts to ensure tangible positive results both for businesses and for consumers in Ukraine and the EU within the shortest time possible," the Ukrainian Foreign Ministry's press service reported. The sides paid special attention to the impact of the discriminatory measures introduced by Russia to limit Ukrainian imports onto the Russian market and Ukrainian transit shipments through Russian territory to third countries' markets.

"Klimkin suggested considering a package of joint measures aimed at strengthening the economic impact of the DCFTA implementation by promoting investment and business contacts between Ukraine and the EU, and the EU's assistance in developing Ukraine's export potential, further liberalization of access of certain categories of Ukrainian exports to the EU market, and the coordination of measures to be taken by Ukraine and the EU within the WTO," the report said. The parties also agreed to coordinate joint efforts in that direction.

# LARGE FOREIGN INVESTORS COULD SHOW INTEREST TO PRIVATIZATION OF SOME 25 COMPANIES - ECONOMY MINISTER



Conomic Developm ent and Trade Minister of Ukraine Aivaras Abromavicius has proposed that all companies that will be privatized are divided into three groups, and the first group consists of around 25 largest companies which privatization could be interesting for transnational companies and other large foreign investors.

"We proposed that everything is divided into three parts: large companies with a potential of the interest of large foreign investors – around 25 companies and focus on them: port infrastructure, energy sector, chemicals and other sectors," he told reporters on the sidelines of Ukrainian Breakfast in Davos organized by the Victor Pinchuk Foundation on January 22.

He said that the second group would consist of the rest of large Ukrainian enterprises where there are no foreign investors. "The rest of the companies – mass privatization (around 1,700 facilities) – to sell transparently using the online portal created by the State Property Fund to Ukrainian small and medium enterprises (SMEs)," he said.

The minister said that he believes that the large privatization should be started with the sale of Odesa Port-Side Plant. He said that the resumption of large privatization is a priority task in 2016. Finance Minister of Ukraine Natalie Jaresko added that the privatization remains one of the benchmarks of the IMF-supported Extended Fund Facility (EFF).

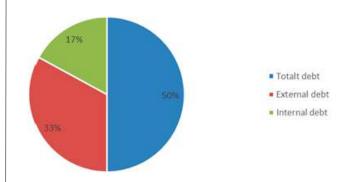
## GROSS EXTREMAL DEBT OF UKRAINE IN 2015 (MLN USD)

as of 01.01.2015	126308,0	-9583.0	-7.1%
as of 01.04.2015	125969,0	-339.0	-0.3%
as of 01.07.2015	126975,0	+1006.0	+0.8%
as of 01.10.2015	127525.0	+550.0	+0.4%



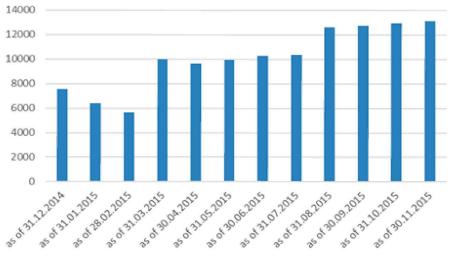
#### STATE AND STATE-GUARANEED DEBT OF UKRAINE IN 2015 (MLN UAH)

as of 30.11.2015



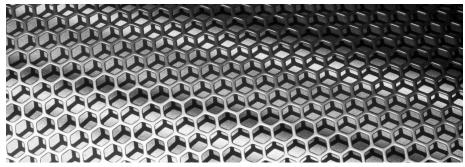
Source: The Ministry of Finance

## STATE AND STATE-GUARANEED DEBT OF UKRAINE IN 2015 (MLN UAH)



Source: IFC

# FRUNZE PLANT COULD SET UP PRODUCTION IN KAZAKHSTAN OR BELARUS TO OFFSET LOSSES FROM ABOLITION OF FTA BETWEEN RUSSIA AND UKRAINE



runze Plant (Kharkiv), the leading Ukrainian manufacturer of fencing systems, plans to increase its presence in the European market and is studying the issue of setting up production in Kazakhstan or Belarus to compensate for losses from the abolition of a free trade area (FTA) regime between Russia and Ukraine.

According to a press release from the company, with reference to its board chairman Oleksandr Vasylenko, January showed that exports of goods to Russia are becoming much more expensive.

"Duties of 6% to 15% were imposed on our products. In addition, Russian customs officers, guided by internal documents, sometimes increase the price of products by almost two times that simultaneously raises the amount of VAT for our trading partners," he said. In addition, he said the devaluation of the ruble plays into the hands of Russian manufacturers making similar products.

Frunze Plant, founded in 1885, produces screens for agriculture machinery, flooring grills, netting and fencing systems for the construction industry, elements of urban environment (waste baskets, benches), storage racks and others.

### ODESA SEAPORT REALIZING SOME INVESTMENT PROJECTS IN 2016



desa maritime merchandise port plans to realize some investment projects in 2016, the press service of the Sea Port Authority has reported, referring to head of the port's administration Mykhailo Sokolov.

He said that reconstruction of berth 7 with construction of a handling terminal is underway, construction of a grain handling terminal on the basis of berth 35 (1-z) continues and construction of a container terminal is going on at the Quarantine Mole. This year the port plans to start reconstructing an overpass, the cargo customs clearance zone, a concert and exhibition hall and a passenger ship terminal.

The administration and partners of the port take into account and fulfill ecological requirements when they agree and realize investment projects. In 2015, grain terminals of the harbor commissioned several modern aspiration systems that allowed cutting dust formation of cargos.

Odesa port is located on an area of 109.5 hectares. The port is capable of processing over 14 million tonnes of dry cargo and 24 million tonnes of liquid cargo per year. The port accepts vessels with lengths of up to 270 meters and maximum draughts of 13 meters. The total length of the port's berths exceeds eight kilometers.

## TURBOATOM POSTS 2.7-TIME RISE IN NET PROFIT IN 2015



T urboatom (Kharkiv), Ukraine's largest producer of turbine equipment, in 2015 saw a net profit of UAH 1.7 billion, which is 2.7 times higher than in 2014.

website of the company, with reference to Director General Viktor Subotin, the company's sales last year amounted to UAH 2.8 billion that is equivalent to 4,000 kW of the installed capacity of shipped produce. The report notes that these figures are the best for all the years of the enterprise's work. As reported, in January-September 2015 Turboatom posted a which is 56.5% more than in Januincreased by 35%, to UAH 2.077 billion. According to Turboatom, last year it produced and shipped to customers three steam turbines, two condensers, six driving wheels and four

# UCRF SELECTS DIALINK TO BUY MNP INTRODUCTION SERVICES



he Ukrainian State Center of Radio Frequencies (UCRF) has selected Dialink LLC to buy software and equipment on the introduction of the mobile number portability (MNP) service. Earlier the company offered the price of UAH 71.774 million. Head of the tender committee Vadym Hulko said that Huawei Ukraine, SI Center LLC and Ukrainian Special Systems were not allowed to take part in the tender, as their documents did not meet the conditions of the tender.

According to the state register of companies, ultimate beneficiaries of Dialink are Tetiana Nechyporuk and Serhiy Khalymonenko.

A representative of SI Center LLC said after the decision of the tender committee that the company would appeal to the Antimonopoly Committee of Ukraine.

In November 2014, the UCRF announced the repeated tender to buy the MNP introduction services. Six companies submitted their bids: Huawei Ukraine LLC (the offered price with VAT is UAH 26.932 million), Ericsson Ukraine (UAH 107.666 million), Dialink LLC (UAH 71.774 million), SI Center LLC (UAH 39.582 million), T4B (Poland) (UAH 82.284 million) and state enterprise Ukrainian Special Systems (UAH 89.2712 million)

#### FIRST STAGE OF BUILDING NEW BESKYDSKY TUNNEL COMPLETED



he first stage of building a new two-track Beskydsky tunnel has been completed. According to the press service of the Infrastructure Ministry of Ukraine, as a whole the new two-track tunnel will replace the existing single track one, which was built in 1886. It has a speed limit of 15-40km/h and remains the only "narrow" place in the Chop-Lviv direction. The new tunnel is designed for a speed of 60-70 km/h and increase the capacity of this section of the track from 47 to 100 pairs of trains per day. The ministry points out that the tunnel is of strategic importance because it is part of the fifth corridor from Italy to Ukraine.

"The construction of a new tunnel is another project thanks to which Ukraine will be able to realize its transit potential. Today 60% of traffic that goes through the western border, including in transit, are carried out through the Beskydsky tunnel. The new tunnel will allow us to create competitive conditions for freight carriage on this direction," Minister of Infrastructure Andriy Pyvovarsky stated.

## UKRAINE READY TO RESUME POWER EXPORTS TO BELARUS, MOLDOVA FROM APRIL



kraine could resume exports of electricity to Belarus and Moldova from April 2016, Deputy Energy and Coal Industry Minister of Ukraine Oleksandr Svetelik told reporters in Kyiv. "Now we're holding talks. From the second quarter we will be able to foresee as largest exports as possible [to these countries] in the balance of power," he said.

He added that when temperatures rise and the emergency measures in the energy sector are revoked, the burden on reactors of Ukrainian nuclear power plants (NPPs) could considerably fall. As reported, at present Ukrainian exports electricity only from the Burshtyn Energy Island.

## PGOK EXPORTS NEARLY 11.5 MLN TONNES OF PELLETS IN 2015, REMAINS LEADER AMONG GOKS IN CIS



Plant (Poltava GOK, Komsomolsk, Poltava region), controlled by British Ferrexpo Plc, in 2015 exported 11.494 million tonnes of pellets to Europe and the Middle East, as well as Japan and China, retaining the first place in terms of production and exports of these goods among similar enterprises in the CIS countries. According to a press release from the company, such data were released by state enterprise Ukrpromzovnishekspertyza.

According to the document, in 2015, in particular, Pivnichny GOK (Ukraine) exported 3.314 million tonnes of pellets, Karelsky Okatysh (the Russian Federation) 3.373 million tonnes, Central GOK (Ukraine) 1.931 million tonnes, Lebedinsky GOK (Russia) 1.790 million tonnes.

Production of iron ore pellets by mining enterprises in 2015 amounted to 11.662 million tonnes at PGOK, Mikhailovsky GOK (the Russian Federation) produced 10.943 million tonnes, Karelsky Okatysh 10.612 million tonnes, Pivnichny GOK 7.690 million tonnes, Kachkanarsky GOK (the Russian Federation) 6.510 million tonnes.

Poltava GOK is the main asset of British-based Ferrexpo Plc mining company listed on the London Stock Exchange: it owns 100% of shares in Ferrexpo AG, which, in turn, holds a 97.34% stake in Poltava GOK, 100% in Yerystove GOK and 99.9% in Belanovsky GOK.

# UMG HOLDING PLANS TO RAISE OVER \$100 MLN OF FOREIGN INVESTMENT IN NEW BUSINESS DIRECTIONS BY 2021

MG Holding, uniting assets in the raw materials sector, industrial production and sales of the SCM financial and industrial group, plans to raise over \$100 million of foreign investment by 2021 to create new business directions.

UMG Holding President Andriy Horokhov said at a briefing on Thursday that these goals are outlined in the company's development strategy for the period until 2021. Among other strategic plans are the further development of existing businesses and the achievement of the annual turnover of over \$300 million, while in 2015 revenue was

\$164 million. Horokhov said that it is planned to launch five new business directions in the raw materials and adjacent segments, depending on demand on the market.

UMG in 2007-2015 invested \$82 million in business, and the investment plan to support existing production in 2016-2013 is \$115 million.

#### NEW AIRLINES ANDA AIR REGISTERED IN UKRAINE



nda Air Ltd. Airlines was registered in Kyiv late in 2015, according to Ukraine's State Register of Legal Entities. Its founders were former head of Dart Airlines Serhiy Shamenko and Georgiy Avanesov. Shamenko also acts as head of Anda Air.

The new company's charter capital is UAH 50,000, according to the register. Online portal forbes.ua reported that the company is now undergoing the required procedures to obtain certificates from the State Aviation Service of Ukraine. It may launch flights in summer. The company's core business will be charter flights, in particular, to Turkey, Egypt, Montenegro, Croatia, Albania, and Greece.

Its fleet is planned to be originally formed from two or three mediumranged Boeing aircraft. Their base airport will be Kyiv's Zhuliany airport. Shamenko told forbes.ua that investment in the project was planned at \$15 million, the payback period is three years. Avanesov said in turn that the investment would be made by a holding from Singapore whose name is not disclosed.

#### BRITISH CROWN AGENTS CALLS TENDER TO BUY LABORATORY REAGENTS IN UKRAINE



.K.-based Crown Agents, acting as a specialized organization within the meaning of the Law of Ukraine on public procurements, has called a tender to buy laboratory reagents in Ukraine, the company said in an announcement on its website.

"Following our contract with Ukraine's Ministry of Health signed on November 6, 2015, to supply oncology pharmaceuticals and other related medical items, we launched our third and last international tender for year 2015's budget on Monday, January 18, 2016," it said.

All bids must be received by February 1, 2016 at 12:00 (noon) U.K. time (GMT).

Purchased will be the following groups of laboratory reagents: reagents for HLA-typing and selection of the donors of the marrow; laboratory reagents for immunocytological diagnosis of leukemias and lymphomas in children, detection of minimal residual disease, enumeration of haematopoietic stem cell collections using a flow cytofluorometer CytoMix FC-500 and laboratory reagents for the molecular-genetic and molecular-cytogenetic diagnostics of children leukemia.

Bidders should also submit their offers for the following laboratory chemicals: laboratory reagents for molecular cytogenetic studies to confirm diagnosis and select treatment strategy, detect micrometastases, minimal residual disease and monitor the effectiveness of therapy of pediatric malignant solid tumors using fluorescence in situ hybridization (FISH) applying fluorescent microscope and laboratory reagents for molecular genetic studies to confirm diagnosis and select treatment strategy for pediatric malignant solid tumors, detect micrometastases, minimal residual disease and monitor the effectiveness of therapy using polymerase chain reaction method on Applied Biosystems 7300/7500 Real-Time PCR.

Other chemicals that are being tendered are laboratory reagents or immune-histological diagnostics of children malignant neoplasms.

Bidders may bid for one or more items, the company said. Bids will be evaluated on an item by item basis. If a bidder submits the most competitive bid for multiple items, negotiations will be held with the successful bidder to reduce freight costs through consolidation. The goods are for use in Ukraine by the Ministry of Health and its recipient hospitals.

## UKRAINE EXPORTS AMMONIA WORTH \$252 MLN, NITROGEN FERTILIZERS FOR \$522 MLN IN 2015

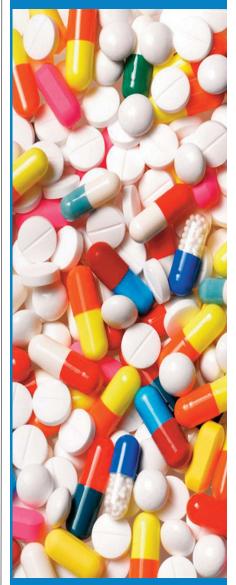
kraine in 2015 exported ammonia (foreign activity code 2814) for \$251.938 million, imported for \$28.676 million. According to the State Fiscal Service, the United States received ammonia for \$57.237 million, Turkey for \$55.651 million, Morocco for \$49.666 million, other countries for \$89.384 million.

Imports of ammonia last year was carried out mainly from Russia (worth \$28.503 million).

In 2015, nitrogen mineral and chemical fertilizers were also exported (foreign activity 3102) in the amount of \$521.552 million. Turkey was supplied fertilizers worth \$222.547 million, Italy for \$55.724 million, India for \$29.851 million, other countries for \$213.43 million.

Imports of fertilizers (code 3102) for the period amounted to \$212.931 million, in particular imports from Russia stood at \$169.977 million, Belarus at \$21.761 million, Uzbekistan at \$16.514 million, other countries at \$4.679 million.

# PHARMACY SALES IN UKRAINE 18% UP IN MONETARY TERMS

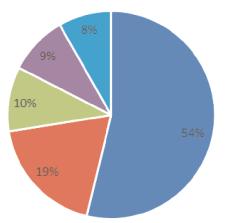


harmacy sales in Ukraine in 2015 in monetary terms increased by 18% compared to 2014, to UAH 47.144 billion, while in natural terms they decreased by 18%, to 1.314 billion packages, Business Credit company has told Interfax-Ukraine.

According to the company, in particular, retail sales of medicinal products in 2015 in monetary terms increased by 18%, to UAH 38.6 billion, in natural terms fell by 18%, to almost 818.595 million packs.

Pharmacy sales of cosmetics in the 12 months of 2015 in value terms grew by 25%, to UAH 1.061 billion, while in real terms declined by 14%, to 27.117 million packs. In addition, Business Credit noted that the average weighted price of goods of a pharmacy basket over 2015 increased by 43%.

#### PRODUCTION OF MAIN AGRICULTURL CROPS IN 2015



- Grain and leguminous (without the cleaning) thsd. t
- Potatoes thsd. t
- Sunflower seeds (without the cleaning) thsd. t
- Sugar beet (factory) thsd. t
- Vegetables (grown in the open) thsd. t

Excluding the temporarily occupied territories of the Autonomous Republic of Crimea, the city of Sevastopol and part of the anti-terrorist operation zone.

In weight after the cleaning.

#### UKRAINE'S LUBRICANTS MAKER AGRINOL JOINTLY WITH EAST PETRONICS TO BUILD PLANTS IN LATVIA, GEORGIA



krainian producer of lubricants Agrinol together with East Petronics Ltd (the UAE) will build two plants for the production of oils and lubricants with a capacity of about 10,000 tonnes per year each in Latvia and Georgia, the press service of Agrinol has said. "Participation in the project for Agrinol is to design, manufacture and install equipment, create technical regulations and organize production processes. This project is financed by foreign partners," reads the report.

Industrial facilities will be built in Latvia (near Liepaja city) and on the basis of the former Kutaisi automobile factory in Georgia. "The plant in Kutaisi is now at the stage of installation and commissioning of equipment, that in Liepaja is at the stage of design," the Ukrainian company said.

The new plants will produce goods for the markets of the European Union, the Middle East and Central Asia.

#### UKRAINE INCREASES FLOUR EXPORTS BY 23% IN 2015



Plour exports from Ukraine in 2015 amounted to 304,015 tonnes, which is 23% more than in 2014. According to customs statistics, made public by the State Fiscal Service of Ukraine, in monetary terms exports of wheat flour in the past year fell by 4.6%, to \$69.093 million from \$72.230 million.

Imports of flour to Ukraine halved to 1,250 tonnes from 2,490 tonnes in 2014, while in monetary terms the figure decreased by 3.3 times, from \$1.72 million to \$524,000.

According to the service, exports of flour from other grains fell from 6,103 tonnes worth \$2.693 million to 2,832 tonnes for \$882,000.

Imports of such flour to the country amounted to 444 tonnes against 136 tonnes in 2014. In monetary terms, it increased by 1.5%, to \$134,000 from \$132,000.

The Ukrainian League of Industrialists and Entrepreneurs (ULIE) is the largest union of business associations and individual enterprises in Ukraine with its members ranging from vertically integrated corporations to small and medium ente prises (SMEs). For already more than 20 years the League's key mission is to prBmote and protect interests of the Ukrainian business within Ukraine and beyond. With its central offices in Kyiv, ULIE anages 28 regional subsidiaries, 73 branches, 22 representative offices and 34 commissions on key sectors of the economy.

The League is also a signatory to 155 international agreements on cooperation and has representative offices in 21 countries, including Representative Office in the EU in Brussels.

The Ukrainian League of Industrialists and Entrepreneurs

Representative Office in the EU:

168 Avenue de Cortenbergh, 3rd floor, B-1000 Brussels, Belgium

T/F: +32 (0) 2 736 72 13

. uspp.ua/en

The Ukrainian League of Industrialists and Entrepreneurs

Head Office:

34 Khreshchtyk Street, Kyiv 01001, Ukraine

Tel: +380 (44) 278 30 69

Fax: +380 (44) 226 31 52

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Maksim Urakin is a project director of the Biweekly news digest of the Ukrainian League of Industrialists and Entrepreneurs