

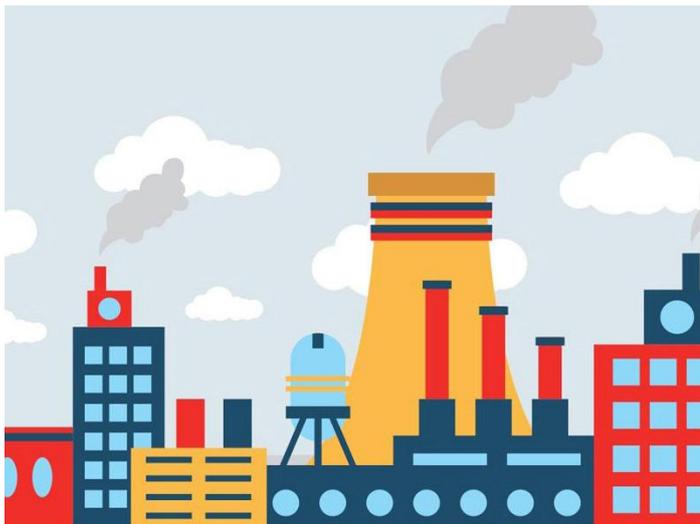


# UKRAINE OPEN FOR BUSINESS

Biweekly news digest

16 August 2018

## State Property Fund names terms of tenders to select investment advisors for privatization



The State Property Fund of Ukraine (SPF) has made announcements on holding tenders to select investment advisors to prepare PJSC Azovmash, OJSC Oriana, PJSC Sumykhimprom, NJSC Ukragroleasing, Kherson combined heat and power plant (CHPP), Dniprovskia CHPP, PJSC Kryvy Rih CHPP and Severodonetsk CHPP for privatization.

The tenders will be held in two stages. The first stage is to complete on September 7.

The second stage of the tenders to select investment advisors for Azovmash (50% shares), Kherson combined heat and power plant (99.8328% of the share capital), Dniprovskia CHPP (99.9277%), Kryvy Rih CHPP and Severodonetsk CHPP will take place on September 17.

## HEADLINES



BUSINESSMAN KHMELNYTSKY'S UFUTURE INVESTS \$18 MLN IN BUILDING SOLAR PLANT



NORWEGIAN-BASED NBT TO BUILD 250-330 MW WIND FARM IN KHERSON REGION



NEW COMMERCIAL CARS MARKET IS STILL GROWING IN UKRAINE



GENERAL ELECTRIC EXPERTS WILL OFFER MELITOPOL DEPOT AS SERVICE BASE FOR THEIR LOCOMOTIVES



KYIV SIKORSKY INTERNATIONAL AIRPORT SERVICES 1.5 MLN PASSENGERS



AGRICULTURE MINISTRY RAISES WHEAT YIELD FORECAST TO 24 MLN TONNES

## Over one million Ukrainians use visa-free regime with EU



More than a million Ukrainians have taken advantage of the visa-free regime with the EU since the introduction of a simplified system in June 2017. "More than a million Ukrainians have already taken advantage of the visa-free regime with the countries of the European Union since June 2017," Ukrainian President Petro Poroshenko wrote on his Facebook page. The press service of the Ukrainian State Border Guard Service, in turn, noted that a significant increase in passenger traffic to the European Union countries was associated with the beginning of the tourist season and vacations.



***From July to September every year, European countries note the demand for attendance by entrants and students of their educational institutions.***

As reported, 500,000 trips of Ukrainians to the European Union were recorded in mid-May 2018. In general, there are a great number of people going to the EU by air. About 35% of Ukrainians currently choose air travel to the EU. Poland is also a popular destination for crossing the border by road. The overwhelming majority of Ukrainians get into the EU countries through the border with this country.

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## Economic sentiment in Ukraine improves

The indicator of economic sentiment in Ukraine, calculated by the State Statistics Service, in the third quarter of 2018 was 109.6% compared with 104% and 108.8% respectively in the second and first quarters of this year. According to the service, three out of the five indicators of business confidence improved: in retail trade (from 5.3% in the second quarter to 10.7%), in services (from minus 5% to 0.3%), and in construction (from minus 21.5% to minus 18.7%). The agency said that in the third quarter of 2017, the indicator of economic sentiment was 103.9%, but in the fourth quarter it dropped to 100.4%.

The indicator is calculated according to the methodology for calculating business expectations indicators in accordance with the requirements of the expanded International Monetary Fund Special Data Dissemination Standard, updated by the State Statistics Service in December 2017.

The indicators of business confidence, depending on the sector, are estimated on the basis of surveys on the current level of orders and finished goods stocks, changes in sales volumes for the last three months, forecast of changes in production/sales and the number of employees in the next three months. The State Statistics Service calculates the indicator of consumer confidence using the data of such a study of GfK Ukraine.

## EU will support Ukraine with another EUR 15.5 mln for administration reform

The European Union has decided to issue EUR 15.5 million of budget assistance to Ukraine for the reform of the public administration sector, the press service of the EU Delegation to Ukraine has reported. Based on the results achieved by Ukraine in reforming the public administration sector in 2017, the EU decided to increase assistance to Ukraine in this important area of public policy. Some EUR 15.5 million of the total amount of EUR 90 million that constitute the EU's commitments to supporting this reform are to be transferred to the national budget of Ukraine for 2018, the agency said. The EU noted this is the second payment after the first tranche of EUR 10 million, which was provided in May 2017. In addition, the diplomatic mission noted that in 2016 the EU approved a special program of assistance to reform the public administration sector in the amount of EUR 104 million, which provides EUR 90 million for budgetary support and EUR14 million for technical assistance, which is used to provide advisory services to state bodies involved in implementation of the reform.

## Kyiv to host European diving championships in August 2019



The Technical Swimming Committee of the European Swimming League (LEN) has decided to hold the 2019 European Diving Championships in Ukraine, the press service of the National Olympic Committee of Ukraine reported. According to the report, the international competitions will be held tentatively in August next year. The NOC recalled that Ukraine receives the right to conduct an international sporting event on diving for the third time in a row. Ukraine hosted the European championships in 2017 and the world junior championships in 2018.

## Largest Ukrainian mobile operator Kyivstar has 8% rise in EBITDA in Q2

The mobile communications operator Kyivstar in April-June 2018 saw an 11.4% rise in revenue year-over-year, to UAH 4.521 billion, the Veon international group (VimpelCom Ltd. before rebranding) has said in a quarterly report on Thursday. According to the report, over the period Kyivstar increased earnings before interest, taxes, depreciation and amortization (EBITDA) by 8%, to UAH 2.49 billion, EBITDA margin fell by 1.7 percentage points (p.p.), to 55.1%. Revenue from mobile communications services in Q2 2018 came to UAH 4.2 billion, which is 11.4% more than a year ago. The press service of Kyivstar reported that data consumption in April-June 2018 grew by 139% year-over-year, to 1.8 gigabytes per user on average.



***“The growth in the consumption of services, the launch of new communication technologies are just a few qualitative changes that have positively affected financial performance in the second quarter of 2018,” acting Kyivstar president Oleksandr Komarov said in a report.***

The minutes of use (MoU) increased by 1.2%, to 580 minutes, and ARPU (average revenue per user per month) of mobile communication increased by 9.6%, to UAH 52.

## 85% of Ukrainians use smartphones

Some 85% of Ukrainians were users of smartphones as of late H1 2018, which was 3% more than a year ago, the OLX announcement service has said in a press release, referring to a study by GfK.

***"Last year in Ukraine there were only 82% of smartphone users, now their number has reached 85%, while, according to statistics, each consumer on average owns three or four gadgets," GfK said in the study.***

According to the research company, in the first half of 2018, 50% of Ukrainians sought information about the desired product from a mobile phone. Meanwhile, according to forecasts of the research company eMarketer, by 2021 the share of mobile purchases in the global e-commerce market will amount to 72.9% of all sales.

According to data provided by the OLX press service, in 2018, 50% of the Ukrainian Internet audience visits the Ukrainian OLX trading platform least once a month, with 60% of them using mobile devices for this purpose.

At the same time, according to reports of the three largest mobile operators in Ukraine, the penetration of smartphones in their networks is the following: Kyivstar as of July 1, 2018 – almost 50%, Vodafone-Ukraine in the first half of 2018- about 60%; and lifecell – as of the end of the second quarter of 71%.

## Huawei grows in Ukraine by 30% in Jan-May, 2018

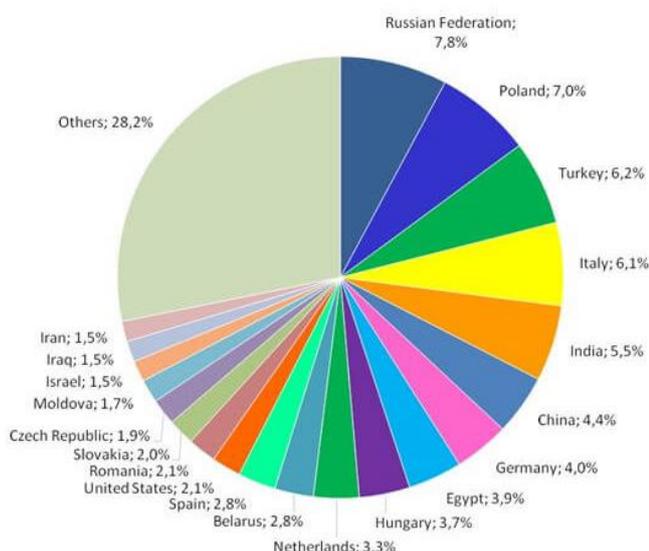
Huawei Ukraine in January-June 2018 increased smartphone sales in Ukraine by 30% compared to the same period in 2017. Compared to 2017, smartphone sales in Ukraine increased by 3 percentage points (p.p.), to 16%. According to Marketing Director of Huawei Anton Stepaniuk, the brand awareness increase from third parties was 8 p.p., to 81%. According to him, in the market of tablet PCs in Ukraine the company also showed a growth of more than 11%, to 20% for half a year, and in annual terms by almost twice. He also noted that in the high price segment (EUR300-400), Huawei's market share growth in the first half of 2018 in Ukraine was 16 p.p., to 20%. According to the company, Huawei climbed to the second position in the list of the largest smartphone manufacturers in the world in terms of sales, increasing it by 40.9%.

## Ukraine's foreign trade (export of goods) in Jan-May, 2018

Foreign trade operations were conducted with partners from 210 countries. The ratio of coverage of imports by exports in Ukraine was 0.9. The deficit of Ukraine's foreign trade in goods in January-May 2018 increased by 1.4 times compared with January-May 2017 and amounted to \$2.055 billion, the State Statistics Service has said.

Russia is still on the first place among main export markets for Ukrainian goods (7,8% of all trade volume), 4 years ago a share of Russia was more than a quarter of all Ukrainian export.. The second goes Poland (7,0%), the third one is Turkey (6,2%). Also in top-ten export destinations are Italy, India, China, Germany, Egypt, Hungary, the Netherlands. The USA is the 13-th export market of Ukraine, the UK and France are not presented even in top-20 of the main markets for Ukrainian goods.

MAIN TRADE PARTNERS OF UKRAINE (EXPORT FROM UKRAINE TO OTHER COUNTRIES), JANUARY-MAY 2018



## Ukrainian pharma manufactures waiting for expansion of disease list from Ministry of health

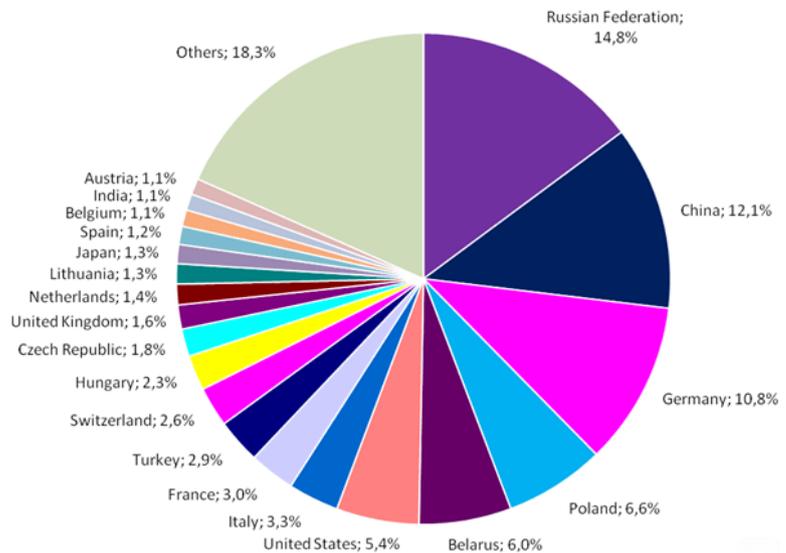
Growth of sales under the Affordable Medicines program that reimburses the cost of medicines has suspended, and pharmaceutical manufacturers are waiting for the expansion of the list of diseases under the program, Marketing and Sales Director at PJSC Farmak Susana Khalilova has said. "As for the Affordable Medicines program, it seems that the further quantitative growth in sales of medicines has stopped. A fuss about it has fallen. A more or less clear number of patients has been formed," she said in an interview with Interfax-Ukraine. She said that "it was simply a "madhouse" at the beginning of the Affordable Medicines program – pharma companies could not guess the necessary number of medicines.

***"A year has passed and we understand approximately how many and what preparations are needed. Patients calmed down a bit and do not buy two or three packages to have them for the future," she said.***

Farmak is a member of the Association of Manufacturers of Medications of Ukraine (AMMU).

## Five states control over 50% of all imports to Ukraine in Jan-May, 2018

MAIN TRADE PARTNERS OF UKRAINE (IMPORT FROM OTHER COUNTRIES TO UKRAINE), JANUARY-MAY 2018



5 countries control over half of all goods imports to Ukraine. Foreign trade operations were conducted with partners from 210 countries, but Russia, China, Germany, Poland, Belarus are in top-5 among other exporters of goods to Ukraine.

According to the statistical data, Russia is the first exporter of its good to Ukraine with 14,8% of all trade volume, the second is China (12,1%). The USA is the 6-th exporter to Ukraine, the UK is on the 13-th place.

The deficit of Ukraine's foreign trade in goods in January-May 2018 increased by 1.4 times compared with January-May 2017 and amounted to \$2.055 billion, the State Statistics Service has said. According to its data, in May the deficit was \$632 million, while in April some \$221.6 million, in March \$460 million, in February \$457 million, and in January \$284.1 million. In January-May 2018 exports of goods compared to January-May 2017 increased by 12.9%, amounting to \$19.460 billion, imports by 15.3%, to \$21.515 billion.

In May 2018 compared to the previous month, the seasonally adjusted export volumes decreased by 5.8%, imports by 13.4%. The seasonally adjusted foreign trade balance in May 2018 was negative and amounted to \$946.5 million, negative indicators were also fixed in April 2018 at \$570.8 million, in March at \$508.2 million, in February at \$411.8 million, and January at \$580.5 million.

The ratio of coverage of imports by exports was 0.9.

Foreign trade operations were conducted with partners from 210 countries, a share of top-20 importers to Ukraine is more than 75% of a total volume.

## State-run Ukrenergo has 149 mln EUR joint project with EBRD to modernize substations

Ukrenergo is preparing a new joint project with the European Bank for Reconstruction and Development (EBRD) "Modernization of Transmission Networks" with an approximate cost of EUR 149 million, the company's press service has reported.



***"The goal of the project is the replacement of power equipment, the reconstruction of substations with the introduction of an automated control system for technological processes," Ukrenergo said.***

The consultants should prepare feasibility studies for the reconstruction of the listed substations, and the project is planned to be implemented at the expense of EBRD loan funds until 2021.

Modernization of the substations will increase the efficiency and reliability of electricity transmission, will allow to manage the equipment of the substations from the regional centers.

Also, its implementation will be the basis for the introduction of a smart grid technology in the framework of the "Second Electricity Transmission Project" implemented by Ukrenergo jointly with the International Bank for Reconstruction and Development (IBRD).

## Businessman Khmelnytsky's UFuture invests \$18 mln in building 18 MW solar plant



UDP Renewables, part of UFuture Group of Vasyl Khmelnytsky, has built a solar power plant with an installed capacity of 18 MW in Kherson region, the businessman said on his Facebook page.



***Considering the fact that the Kherson sun is much more efficient than in Kyiv, we plan to pay back the investment (\$18 million) in five or six years. The station will be connected in a few months," he wrote.***

Khmelnytsky added that during the construction of the solar plant, racks, cables and inverters of Ukrainian origin were used, while solar panels were imported from China. To build the station, according to the businessman, the territory of the former industrial zone, unusable for agriculture, was used.

As reported, earlier the group of Khmelnytsky built the first stage of a solar plant with a capacity of 6 MW in the village of Velyka Dymarka of Kyiv region. After the construction of the first stage, the group attracted Spanish-based Acciona Energia Global as a partner for the expansion of the project. UFuture Investment Group, headquartered in Brussels, was established in autumn 2017 and united the business projects of Vasyl Khmelnytsky. The group includes the Ukrainian development company UDP, whose specialization is the implementation of large infrastructure projects. In addition, the conglomerate united businesses in such areas as UDP Renewables, the Bila Tserkva industrial park, the innovative parks UNIT.City, and LvivTech.City.

## Norwegian-based NBT to build 250-330 MW wind farm in Kherson region

Norwegian-based NBT in April 2018 bought Syvashenergoprom (Kherson region, operates a wind farm with a capacity of about 3 MW) and intends to build a wind power plant with an installed capacity of 250-330 MW in the adjacent territories, the company's website said. "In April 2018 NBT acquired the Ukrainian company Syvashenergoprom, which serves a 3 MW wind farm and is developing another 250-330 MW wind power project ... NBT also signed several contracts for the development of other projects in Ukrainian wind energy, continues to seek new opportunities for the development of this market," the report says.

As reported, in 2006 Kherson Regional State Administration transferred the unfinished Syvash wind power plant to concession to Syvashenergoprom until 2055. In 2011 Syvashenergoprom signed a lease agreement for 12 hectares of land under the concession wind farm and 1,300 hectares for the construction of new wind and solar generating facilities. NBT currently owns a 49% stake in Linxi wind farm with a capacity of 100 MW and a 33% stake in Baicheng wind farm with a capacity of 49.5 MW in China.

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## Households double installation of roof solar stations in Ukraine in Q2

Ukrainian households installed 1,107 roof solar power stations in the second quarter of this year, which is twice as high as in the first quarter of 2018, the State Agency on Energy Efficiency and Energy Saving of Ukraine has reported. "In general, 4,660 private households installed solar panels with a total capacity of almost 90 MW as of the end of the first half of 2018. Investments amounted to about EUR88 million," the report said.

According to the agency, the leaders in the number of "household" solar stations are Kyiv, Dnipropetrovsk, and Ternopil regions.

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## Ukrainian media internet advertising market expands by 32%



The Ukrainian media Internet advertising market expands by 32% in H1 2018, to UAH 1.094 billion, the Ukrainian Internet Association (UIA) has said. The share of direct sales on this market over the period came to 56.13%. The largest segment of media Internet advertising was banner advertising, which occupies 42.28% of the market. In-stream video (pre-roll, mid-roll, post-roll, pause-roll, overlay-advertisement, picture-in-pause) was – 34.94%, in-page video advertising (content-roll) – 8.18%, other non-standard solutions (pop-up and pop-up pop-ups, catfish and screen-glide formats, synchronous banners, frontlines, full-screen advertising, sound advertisement in a digital audio stream and other types) – 8.71% and sponsorship – 5.89%.

The share of mobile media Internet advertising (targeted at mobile device users) of the total turnover of media Internet advertising was the following: 18.2% for banner advertising, 10.1% for in-stream video, 0.5% for in-page video (content-roll), 0.6% – for non-standard solutions and 0.9% fell on sponsorship.

The share of Programmatic (automated advertising) was 26.23% for purchases by agencies and 53.02% for platforms. The share of social media and instant messengers (FB, Instagram, Twitter, YouTube, Skype, Viber and other applications) was also determined in advertising – 25.1%.

## Antonov, U.S. Aviall plan to complete of designing of cooperation scheme step by step



Antonov State Enterprise (Kyiv), part of the Ukroboronprom State Concern, and division of U.S. Boeing – Aviall Services, Inc., which reached an agreement on partnership under the program to manufacture modernized Ukrainian next generation regional jets An-148/158/178 at Farnborough 2018 in London in July, plan to complete the designing of a cooperation scheme step by step during the implementation of the general agreement on cooperation.

Commenting at the request of Interfax-Ukraine on the plans Antonov State Enterprise announced in Western media to resume mass production of the planes with the assistance of Boeing already by the end of 2019, the company's press service said: "The general agreement signed at Farnborough 2018 with Aviall does not have the terms of the start of the mass production of the aircraft with participation of the U.S. company, since the U.S. company is not involved directly in the production process."

"The signed agreement is the basic one, and fixes agreements on the organization of work with Aviall Services, Inc., which will ensure the procurement and supply of the Antonov state enterprise with a wide range of components for the mass production of new aircraft," the press service said.

## Korea's KERSO and KOTRA to launch smart grid projects in Ukraine

Ukraine's Ministry of Energy and Coal Industry together with Korean companies KERSO and KOTRA plan to implement pilot projects for the use of Smart Grid technology for 0.4-110 kV electricity grids, the ministry's press service has reported. As of now, energy ministry employees are searching for sites to implement the pilot projects. In particular, some facilities of JSC Khmelnytskoblenenergo power supply company are being considered. The Smart Grid technology is designed to improve the efficiency of managing the electric grids, reduce process losses, and improve the quality of electricity supply.

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## New commercial cars market is still growing in Ukraine

The market of new commercial vehicles in Ukraine (including heavy trucks) in January-July 2018 increased by 17% compared to the same period in 2017, to 7,300 units, according to the Ukrautoprom association. Thus, following the results of seven months, the market reduced its growth rates (in January-May the growth from the same period of 2017 was 22%, in January-June some 24%).

This situation is associated with a fall in sales of commercial vehicles in July this year by 18% from July 2017 and by 25% from June this year, to 928 units.

The highest demand in the July market (like in June) was recorded for Renault cars, which occupied almost 23% of the market with the registration of 211 vehicles (18% more than in July last year). Fiat ranked second with 109 registrations, which is 36% more than last year's July figure, and Mercedes-Benz ranks third with a reduction of 31% and with 83 vehicles sold. According to the association, the Ukrainian auto brand ZAZ ranks 13th with 21 cars (against 15 units in July of last year and 13 in June of the current year), KrAZ, as in last year's July, sold 13 trucks. At the same time, Russian brands UAZ (22 cars against 11 in July 2017) and KAMAZ (20 against 10) increased their registration, while GAZ more than halved sales, to 60 units. Belarusian MAZ in July also significantly reduced sales from July of last year, by 55.8%, to 42 vehicles.

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## General Electric experts will offer Melitopol depot as main service base for their locomotives



General Electric experts will recommend the management of Ukrzaliznytsia Melitopol locomotive depot of the regional branch Prydniprovskaya Railways as the main base for servicing GE locomotives. The GE employees made such conclusions after the examination and inspection of the depot, Ukrzaliznytsia reported on its website.



***“The General Electric believes that Melitopol locomotive depot maximally meets the requirements of the company for the center for servicing TE33AC Trident diesel locomotives built for Ukraine,” the report says.***

During a visit to Melitopol depot, the General Electric representatives inspected the production facilities of the depots, familiarized with the technical equipment and capabilities of the structural unit, its personnel potential.

They also discussed a number of issues that need to be resolved: the allocation of individual warehouse and office space, the determination of the number of personnel for carrying out repairs and technical maintenance of traction rolling stock, employee training, the details of material and technical support, and so on.

As reported, in the beginning of August General Electric Transportation sent the first of 30 GE TE33AC locomotives to Ukraine. The framework agreement between Ukrzaliznytsia and GE envisages a 15-year partnership in updating and modernizing traction rolling stock, the first stage of which is the delivery to Ukrzaliznytsia under the terms of leasing of 30 new GE TE33AC diesel locomotives with a localization level of 10%.

## Kyiv Sikorsky International Airport services 1.5 mln passengers



Kyiv Sikorsky International Airport (Zhuliany) in January-July 2018 serviced around 1.5 million passengers, according to a posting on the official Facebook page of the airport.



***“On August 1, 2018, the airport serviced a 1.5 millionth passenger since the beginning of the year,” the airport said.***

In January-July 2018, the Kyiv airport serviced 1.5 million passengers, which is 64.8% more than in January-July 2017; of them 1.45 million passengers on international flights and 49,500 passengers on domestic flights. The number of flights in January-July 2018 amounted to 16,834 for the arrival and departure, which is 38% more than the same period of 2017, of them 14,182 international flights and 2,652 domestic flights. The most popular international destinations since the beginning of 2018 have been Minsk (Belarus), Dubai (UAE), Antalya (Turkey), Ankara (Turkey), Warsaw (Poland), Rome (Italy), Budapest (Hungary); internal – Odesa, Zaporizhia and Lviv. The press service said that the airport plans to service 2.8 million passengers by the end of 2018. Kyiv International Airport (Zhuliany) is located in the business center of the capital, seven km from the city center. It is the second largest airport in Ukraine in terms of the number of flights and passenger traffic. The airport has three terminals with a total area is 21,000 square meters. Terminal B is separate facility for business-class service, it is part of the Fixed Base Operator (FBO) system. The airport's runway is able to handle B-737 and A-320 aircraft. In Q1 2018, the airport serviced 442,000 passengers, which is 50.4% more than in Q1 2017.

## Kyiv state administration announces tender for building waste treatment plant

Kyivkomunservis has announced a tender to determine an executor of services for processing and burial of household waste in the capital, the press service of Kyiv City State Administration has said. According to the tender documentation on the website of the company, the minimum capacity of the processing enterprise should be 426,000 tonnes, while the annual volume of household waste produced in Kyiv is 1.2 million tonnes. The new waste processing plant should be located near the geographical center of the capital.

Participants in the tender should have experience in creating and operating waste recycling facilities. The winner of the tender will be obliged to provide waste treatment services for at least 25 years from the time the facility is put into operation. According to the administration, applications for participation in the competition will be accepted from August 28, 2018.

The first stage of the tender is the assessment of contestants' complying with the qualifying conditions, it will begin in late September. The second stage involves evaluating proposals from participants in the competition. As reported, with reference to Kyiv Mayor Vitali Klitschko, the new waste processing plant in the capital is to be built within the next two or three years.

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## JYSK from Denmark plans to open 12 new stores in Ukraine every year

JYSK Ukraine LLC (Kyiv), which develops the network of JYSK furniture and household goods stores of the JYSK Group (Denmark), plans to open about 12 stores in Ukraine every year.



***“On average, we plan to open 12 stores annually. We need, conditionally 10 years in order to close the needs of the Ukrainian market. All the working stores will be rebuilt within six years,” CEO of JYSK Ukraine Yevhen Ivanitsa told.***

As he specified, in 2012 the parent company JYSK bought out all the franchise stores of the network in Ukraine and went through an independent development. Ivanitsa says the company did not study how the Swedish retailer Ikea will influence the development of JYSK in Ukraine, but the experience of JYSK in other countries indicates that the European competitor's entry into the market had no negative impact on sales dynamics.

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## Agriculture ministry raises wheat yield forecast to 24 mln tonnes



The Ministry of Agrarian Policy and Food of Ukraine has raised the forecast for wheat harvest by one million tonnes, to 24 million tonnes. “Today we've received live information from the regions and based on it we improve our current forecast for wheat harvest and its food component. After having threshed 74% of the areas, we expect the wheat harvest at the level of 24 million tonnes, of which 13 million tonnes is food wheat,” First Deputy Minister of Agrarian Policy and Food Maksym Martyniuk wrote on his official Facebook page.

According to preliminary estimates from the ministry, the food classes/forage ratio in the wheat crop in 2018 will be 55 versus 45. According to the ministry, last year the wheat yield was 26.2 million tonnes. As reported, the ministry announced its intention in the coming days to sign a document with grain traders, which will indicate the projected volumes of grain exports.

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## Large Ukrainian alcohol maker Bayadera plans to enter Canadian market

Bayadera Group, one of the largest alcohol groups in the Ukrainian market, in September plans to supply a first batch of alcohol to Canada. According to the group's press release on Tuesday, the Liquor Control Board of Ontario (LCBO) made an official order for the trademarks Hlibny Dar, Hlibny Dar Craft, Kozak and Rada. The contract for the supply of Bayadera Group's products is signed with Caalco Distributors Corporation. “Opening the Canadian market for us is a huge credit of trust from our Canadian partners. Vodka there remains the most popular alcoholic beverage with a share of about 20%, with annual sales of more than CAD 1.3 billion. It is logical that this is a large and promising market and we long went to becoming its full player,” Director of Export Sales at Bayadera Group Kostiantyn Pylypchuk said. According to the company, Canada is in the top ten of the world's largest importing countries and consumers of vodka.

# Ukrainian president signs law stimulating activities of family farms



Ukrainian President Petro Poroshenko has signed the law introducing amendments to the Tax Code of Ukraine and some laws of Ukraine on stimulating the creation and operation of family farms, which allows citizens living and working on their land to obtain the official status of farmers, sell their products and get social protection and the right to a pension. A statement posted on the president's website says the document amends the Tax Code and the laws of Ukraine on farming, on state support for agriculture in Ukraine, on the collection and accounting of a single contribution to compulsory state social insurance, and on state registration of legal entities, individual entrepreneurs and public organizations.

According to the changes in the law, the entrepreneurs who organized the farms belong to the payers of the single tax of the fourth group of individual entrepreneurs. The law foresees the provision of state aid to pay a single contribution to compulsory state social insurance (from 10% to 90% of the minimum insurance payment) for each member of the farm for ten years at the expense of the state budget of Ukraine through the mechanism of additional payment in favor of insured members of a family farm of a single contribution to state social insurance.

Kyiv International Economic Forum – KIEF – is a new major international conference focused on the future of economic development. Held annually in Kyiv, it is not just an event about or for Ukraine, but an innovative forum that covers the global agenda. KIEF has been envisioned to become a leading discussion platform at an intersection of civilizations based in the capital of the biggest country in Europe.

This year Kyiv International Economic Forum supported by the Prime Minister will take place on October 18 – 19, 2018.

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Maksim Urakin is a project director of the Biweekly news digest of KIEF.

Contact Info:

[urakin@interfax.kiev.ua](mailto:urakin@interfax.kiev.ua) or +38(044) 270 65 74

[info@open4business.com.ua](mailto:info@open4business.com.ua)

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