



UKRAINE
OPEN FOR BUSINESS

EU TO PROVIDE UKRAINE WITH 35 BLN EUROS OF FINANCIAL SUPPORT IN 2025



The EU will provide Ukraine with €35 billion in financial support in 2025, European Commission Vice President Valdis Dombrovskis said on Platform X on Wednesday evening.

“The EU is providing Ukraine with financial support through the G7 ERA credit initiative and the Ukraine Facility in the amount of €35 billion for 2025,” Dombrovskis wrote.

HEADLINES

12 February 2025



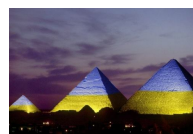
US VICE PRESIDENT AND UKRAINIAN PRESIDENT TO MEET DURING MUNICH SECURITY CONFERENCE



EBRD PLANS TO INVEST AT LEAST EUR1.5 BLN IN UKRAINE IN 2025



EXPORTS OF UKRAINIAN IT DECREASED TO \$6.45 BLN



UKRAINE AND EGYPT DISCUSS FREE TRADE ZONE



“KYIVSTAR” AND VEON TO INVEST \$1 BLN IN UKRAINE BY 2027



NESTLÉ TO INVEST ALMOST UAH 10 BLN IN UKRAINE IN 2025

US VICE PRESIDENT AND UKRAINIAN PRESIDENT TO MEET DURING MUNICH SECURITY CONFERENCE

US Vice President J.D. Vance and Ukrainian President Volodymyr Zelenskyy will hold a bilateral meeting during the Munich Security Conference, which starts on February 14, CBS News reports. According to the outlet, Zelenskyy will lead the Ukrainian delegation to the annual Munich Security Conference, which will run from February 14 to 16 in Germany.

During the event, Zelenskyy is scheduled to meet with US Vice President Vance, who will also attend the conference. As reported, President of Ukraine **Volodymyr Zelenskyy** will lead the Ukrainian delegation to the Munich Security Conference next week, where the Ukrainian side will present the country's position on ending the war and its vision of how to achieve "a lasting and durable peace," said the head of the Office of the President of Ukraine Andriy Yermak.



Earlier, US President Donald Trump's special envoy for Ukraine and Russia, Keith Kellogg, said he would take part in a security conference in Munich to talk about ending the Russian-Ukrainian war. It is expected that Trump's special envoy will also visit Kyiv after the Munich Security Conference, around the end of February. The Munich Security Conference will take place on February 14-16.

UKRAINE HAS MINERAL RESOURCES, BUT “THIS DOES NOT MEAN THAT WE GIVE THEM AWAY TO ANYONE, EVEN TO STRATEGIC PARTNERS,” ZELENSKYY SAYS

Ukraine has mineral resources, but “this does not mean that we give them away to anyone, even to strategic partners,” President Volodymyr Zelenskyy says.

“We have mineral resources. This does not mean that we give them away to anyone, even to strategic partners. It is about partnership. Invest money. Invest. Let's develop this together and make money. And the main thing is the security of the Western world, the European continent. That all this will not go to these thieves – Russia plus their allies,” Zelensky said in an interview with Reuters, which was posted on the telegram channel.

According to the president, Russia has seized less than 20% of Ukraine's mineral resources.

“If we assume that about 20% of our land has been seized, they certainly have not seized 20% of our mineral resources. So far, it is less,” the President said.

At the same time, he emphasized that the rest of Ukraine's resources are in dire need of protection: “We need to stop Putin and protect what we have.”

“A lot in Dnipro region, a lot in central Ukraine and in the west. Unfortunately, we lost coal, but I know that they also lost a lot there, because they did not know what to do with the mines, they flooded many of them,” Zelensky added.

EBRD PLANS TO INVEST AT LEAST EUR1.5 BLN IN UKRAINE IN 2025

The European Bank for Reconstruction and Development (EBRD) plans to invest at least EUR1.5 billion (\$1.56 billion) this year to support Ukraine’s economy and businesses during the war, Reuters wrote on Thursday, citing the bank’s president Odile Renault-Basso.

“President Odile Renault-Basso said the bank will focus on Ukraine’s private sector, especially the energy sector after repeated Russian attacks on the power grid and other infrastructure. “Our plan is to continue this level of investment. At a minimum, we are aiming for 1.5 billion euros of investment, but if we can do more..., we will,” Reno-Basso told reporters.

She also said that the bank’s activities are demand-driven and the EBRD is ready to increase its investments in Ukraine to about EUR3 billion a year after the war ends.

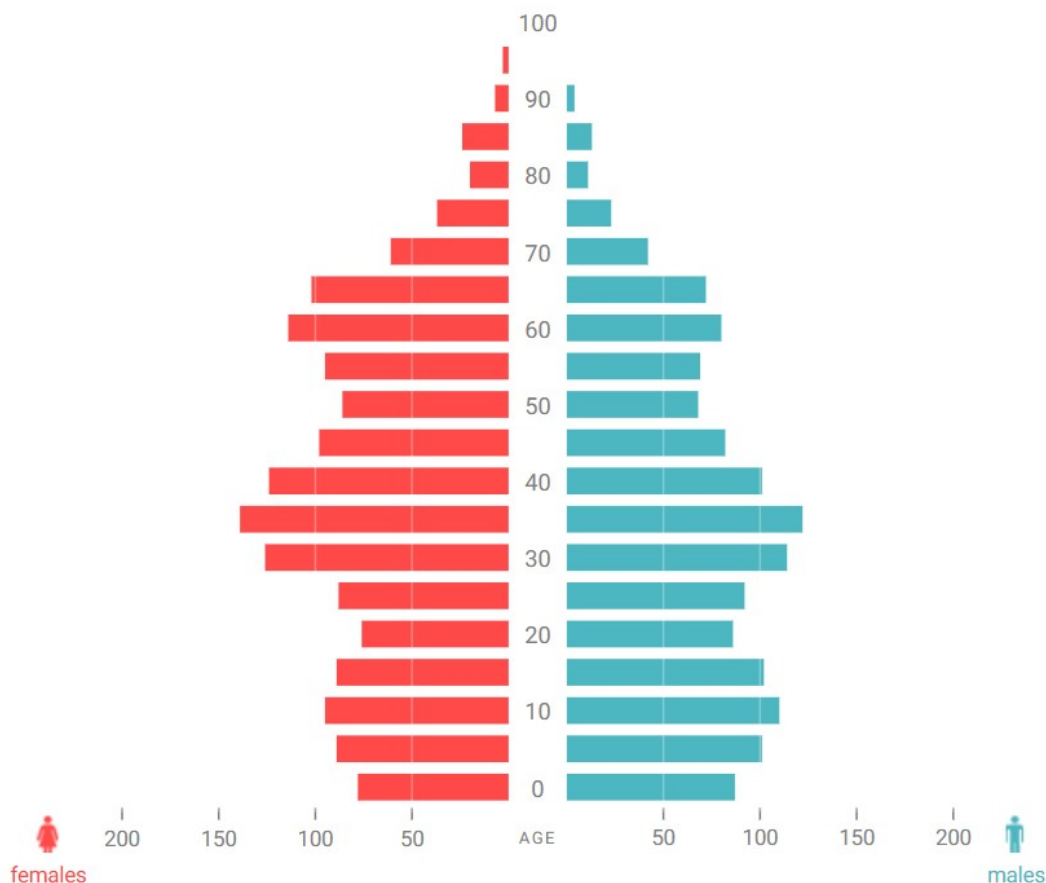
Renault-Basso added that Ukraine’s energy sector was a key priority this year and also in the future, as projects to modernize the sector and develop renewable energy could drive private investment after the end of the war.

“There is a lot of potential, so this will generate a lot of interest from foreign investors and it will generate a lot of activity in the country – it will really drive the growth dynamics,” she said.

Renault-Basso reportedly met with Ukrainian President Volodymyr Zelensky and other officials during her visit to Kiev on Thursday. They discussed banking, logistics, and support for Ukrainians.

Since the start of the full-scale invasion, the EBRD has disbursed EUR6.2 billion to Ukraine, notably EUR2.4 billion last year.

AGE-SEX PYRAMID OF POPULATION OF UKRAINE FOR 2024 (THOUSAND PEOPLE)



MORE THAN 2 THOUSAND PARTICIPANTS WILL ATTEND FORTHCOMING CONFERENCE ON UKRAINE'S RECOVERY IN ROME

The upcoming Ukraine Recovery Conference (URC-2025) on July 10-11 this year in Rome will be attended by over two thousand participants, including almost 100 different delegations and 700 enterprises, said Italy's Special Envoy for Ukraine Recovery Davide La Cecilia.

He pointed out at the Ukrainian House on the margins of the World Economic Forum in Davos on Wednesday that URC-2025 will feature conferences focusing on four areas: business, human capital, regional development and European integration.

According to La Cecilia, the conference will be held on two levels: the first will be organized panel discussions, while the second will be a recovery forum and a business fair.

As the Ambassador informed, the latter will feature 120 stalls, including 30 presented by Ukrainian companies, 30 by Italian companies and another 30 by international companies.

Cecilia noted that the Italian business community has expressed an active desire to participate in the Conference, and at the moment the process of consultations with them has started.

The Ambassador also said that in preparation for URC-2025 on March 5 in Milan will be held an event in cooperation with the Italian Chamber of Commerce and Industry, which will be attended by a hundred Ukrainian companies, a hundred Italian and a hundred representatives of the international community. "We will talk about housing construction, about energy," the special envoy added.

Cecilia also indicated that further on April 2, Kiev will host a civil society event, and the next event is scheduled for May 10 in Verona.

EXPORTS OF UKRAINIAN IT DECREASED TO \$6.45 BLN

Export revenues of the Ukrainian IT sector last year amounted to \$6.45 billion, which is 4.2% less than in 2023 and 12.3% less than in 2022, according to statistics from the National Bank of Ukraine (NBU).

“ The largest inflows in terms of this year were recorded in the fourth quarter – \$1.67 billion, while for the same period in 2023 and 2022, this figure was \$1.70 billion and \$1.87 billion, respectively.

According to statistics, the United States of America was the most active importer of Ukrainian IT last year, with \$2.39 billion worth of goods, although its share in the total volume decreased by 2.6 percentage points (p.p.) to 37.2%.

The second place was taken by the UK, which increased its share by 0.8 p.p. to 8.8% and imported \$565 million worth of Ukrainian IT services. It was followed by Malta, whose share among importers decreased by almost 0.7 percentage points to 7.8%: in 2024, the country purchased \$565 million worth of IT services from Ukraine.

The top five countries in terms of consumption of Ukrainian IT exports are Cyprus and Israel, whose shares slightly increased in 2024 to 6.1% and 4.6%, respectively. Cyprus imported \$394 million worth of Ukrainian IT, while Israel imported \$297 million.



UKRAINE AND EGYPT DISCUSS FREE TRADE ZONE

Ukraine and Egypt may sign a free trade agreement that will expand the range of products traded between the two countries, according to Vitaliy Koval, Minister of Agrarian Policy and Food.

The Minister noted that the trade turnover of agricultural products between Ukraine and Egypt increased in 2024. In particular, the export of Ukrainian agricultural products increased by 32% compared to 2023 and amounted to \$1.4 billion. It is based on corn, wheat, soybeans, and oil. Egypt supplies Ukraine with citrus fruits, potatoes, nuts, and more.

“According to the minister, Egypt is interested in expanding cooperation, particularly in the field of livestock and exports of Ukrainian meat. At the same time, there are factors that hinder the development of trade, including veterinary and phytosanitary restrictions.

The parties discussed issues of processing and storage of agricultural products, the use of modern technologies to reduce food losses and increase production efficiency. The Ukrainian side is represented by Taras Kachka, Deputy Minister of Economy and Trade Representative of Ukraine, and Serhiy Tkachuk, Head of the State Service of Ukraine for Food Safety and Consumer Protection.

The Ukrainian delegation has already held talks with the Minister of Agriculture and Land Reclamation Alaa El-Din Farouk and the Minister of Supply and Internal Trade of Egypt Sharif Farouk. The parties discussed prospects for bilateral partnership in agriculture and food security.

“KYIVSTAR” AND VEON TO INVEST \$1 BLN IN UKRAINE BY 2027

“Kyivstar, Ukraine’s largest telecommunications operator, and its parent company VEON have confirmed their intention to invest a total of \$1 billion in the country between 2023 and 2027, First Vice Prime Minister and Minister of Economy Yulia Svyrydenko said following a meeting on the sidelines of the World Economic Forum (WEF) with VEON CEO and founder Augie Fabella.

“No less important is the potential listing of Kyivstar on Nasdaq, which will open Ukraine’s access to global capital markets. In addition, global technology partnerships with companies such as Starlink will support sustainable growth,” Svyrydenko said in a post on X.

Kyivstar CEO Oleksandr Komarov, who took part in the meeting, told Interfax-Ukraine on the sidelines of the Davos Ukrainian Breakfast organized by the Pinchuk Foundation that the company has already invested more than \$400 million of the \$1 billion in investments it had declared.

“We are planning to continue, nothing has changed,” Komarov emphasized, speaking about increasing these investments to \$1 billion.

The CEO noted that the first priority is to invest in critical infrastructure, network, and new technologies. According to him, Kyivstar is on track to meet its 2024 target, and the results achieved, in particular in terms of increasing data transfer speeds, are encouraging.

Komarov added that the company is also taking steps towards possible inorganic business expansion. According to him, Kyivstar has made a purchase of a small fixed-line operator in 2024.



OPEN NEW HORIZONS FOR YOUR BUSINESS AT MIND EXPORT SUMMIT 2025

On 13 February, the largest conference for Ukrainian entrepreneurs on entering foreign markets, finding partners, step-by-step strategies and tactical solutions – Mind Export Summit 2025 – will take place in Kiyv for two days. Top 5 reasons why you should visit MES-2025:

- search for partners abroad,
- developing a roadmap for entering the EU market,
- learn the tools for entering the German market,
- studying the processes in the US market,
- search for international distributors to work in the European and Arab markets.

All these (and other) questions will be answered, as the topics of the Mind Export Summit 2025 panel discussions are as follows:

- State support for exports
- Integration into the EU markets
- Grant opportunities for companies seeking to enter export markets
- Roadmap for entering markets
- New realities of entering global markets for Ukrainian technology companies
- How to develop successfully not only in Ukraine
- Exports of Ukraine: structure dynamics, main changes and trends

Among the speakers:

- State officials: Nazovni.Online (Ministry of Foreign Affairs), Ministry of Agrarian Policy and Food of Ukraine, Ministry of Economy of Ukraine, State Enterprise 'Office for Entrepreneurship and Export Development', Export Credit Agency,
- Practitioners: Ukrainian Chamber of Commerce and Industry, Ukrainian Investment and Trade Promotion Centre,
- Donors: UNDP, EU Delegation, USAID,
- Business: dozens of exporting entrepreneurs, practitioners and mentors.

Visitors will also be able to learn about the cases of Ukrainian companies already operating in foreign markets and even try their products at the Exporters' Fair, which will be part of the Summit. Among the companies: vegan products Wanted Vegan, furniture company Tivoli, law firm Mitra, crispy cheese balls snEco, and signature herbal teas Zhygun Herbs.

Those who are already determined to conquer foreign markets will have the opportunity to take part in the Business Simulation 'Entering Export Markets' on the second day of the Summit, where participants will simulate the process of expanding abroad and work out possible problems.

To get tickets, please follow the link <https://exportsummit.mind.ua/>

Come, it will be useful!

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Mind Export Summit 2025



MARKET OF NEW COMMERCIAL VEHICLES IN UKRAINE GREW BY 24% IN JANUARY 2025

Registrations of new commercial vehicles (trucks and special vehicles) in January 2025 increased by 24% compared to the same month in 2024 – up to 972 thousand units, UkrAvtoprom reported in its telegram channel.

At the same time, the demand for such cars decreased by 28% compared to December 2024.

“ According to the association, Renault holds the leadership in this segment of the car market with 220 units (-15% by January 2024), and MAN has risen to the second place with 110 units against 16 units in January last year, when it was ranked 16th in the rating of new commercial vehicles.

Citroen took the third place, up from fourth a year earlier, with 78 units (twice as many), followed by Ford with 68 units (2.4 times more) and Scania with 50 units (2.2 times more).

As reported, in January 2024, the market of new commercial vehicles increased by 11% compared to January 2023 – up to 783 units, and the top five brands were Renault (259 units), JAC (50 units), Opel (41 units), Citroen (39 units) and Mercedes-Benz (36 units). In 2024, according to UkrAvtoprom, 12.9 thousand new commercial vehicles were registered in Ukraine, up 14% year-on-year.

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UKRAINE'S PUBLIC DEBT INCREASED BY \$22.7 BLN TO \$166 BLN OVER YEAR

Ukraine's total public debt in 2024 rose to a new all-time high: by \$22.74 billion, or 14.3%, to \$166.06 billion in dollar terms, and by UAH 1 trillion 461.3 billion, or 26.5%, to UAH 6 trillion 980.9 billion in hryvnia terms, according to the website of the Ministry of Finance. According to the data, the direct public debt increased by 16.5% in dollars to \$159.20 billion, or UAH 6 trillion 692.4 billion, and accounted for 95.9% of the total public and publicly guaranteed debt.

In 2024, Ukraine's total external public debt increased by 18.1%, or by \$18.38 billion, to \$114.88 billion, while the total internal public debt increased by 16.7%, or by UAH 276.0 billion, to UAH 1 trillion 863.1 billion.

“ As a result, the share of total external public debt increased from 70.0% to 72.3% over the year.

According to the Ministry of Finance, the share of liabilities in euros at the end of 2024 increased to 33.01%, in US dollars to 26.81%, in SDRs to 11.39%, in Canadian dollars to 2.83%, in British pounds to 0.11%, while in hryvnia it decreased to 25.33% and in yen to 0.51%.

The rate for another 2.08% of government debt is tied to the consumer price index, and 4.17% to the NBU discount rate. These are government bonds from the NBU's portfolio. The newest of these were the securities linked to the key policy rate, which the NBU bought as part of the issue financing of the 2022 budget.

Earlier, the Experts Club think tank and Maksim Urakin released a video analysis on the state of debt in the world, see more details on the YouTube channel:

<https://youtu.be/gq7twYrWuqE>



ASSOCIATION: MINISTRY OF HEALTH OF UKRAINE CREATES DISCRIMINATORY CONDITIONS FOR PRIVATE CLINICS

The Ministry of Health continues to impede the entry of private clinics into the medical guarantees program and creates discriminatory conditions for their participation in the single medical space.

This opinion was expressed by members of the Association of Private Medical Institutions (APMI) at a press conference organized jointly with **Interfax-Ukraine** on Thursday.

“We have tried many times to reach a dialogue with the relevant ministry, but, unfortunately, we have been ignored in all formats – official, unofficial, absolutely in all. Therefore, we were forced to send an open letter. It is unfortunate that the Ministry of Health demonstrates its intention to continue ignoring us and our problems. This is evidenced, in particular, by the regulatory documents approved after our appeal,” said Olena Yeshchenko, director of Smart Medical Septeg, chairman of the APMZ.

She explained that the regulations put private clinics in a non-competitive position with state or municipal healthcare facilities. “They create artificial obstacles aimed at removing large private providers, healthcare providers from the system, which ultimately leads to unnecessary spending of public funds and their misuse,” she said.

According to Ms. Yeshchenko, these are the requirements of the Primary Healthcare Program 2025, which relate, in particular, to the requirements for laboratory tests, as well as the introduction of reduction coefficients for private clinics when paying for medical services provided under the Primary Healthcare Program, as well as requirements that make it impossible to include private institutions in a capable network, etc.

She emphasized that the issue of booking medical staff is becoming especially relevant for private clinics. “We are talking about a number of very serious discriminatory issues, for example, when it comes to booking medical staff. Even after our appeal, the government approved a 100% quota for booking medical staff for state and municipal institutions, but this is not provided for private institutions, although many private clinics continue to operate and provide medical care to the military and the wounded at their own expense,” she said.

“Thus, in our opinion, a rather corrupt component is being implemented, which contributes to the outflow of medical workers from private medicine to state and municipal institutions,” emphasized Yeshchenko.

According to her, there is currently a problem of communication on this issue between the Ministry of Economy and the Ministry of Health. “In fact, the two ministries are trying to play football with each other,” she said.

For her part, Oleksandra Mashkevych, medical director of Dobrobut Medical Network, noted that **Dobrobut**, which is included in the list of critical infrastructure facilities, is also deprived of the possibility of booking.

“Dobrobut Medical Network is a critical infrastructure facility. As far as I know, there are only 11 healthcare facilities classified as critical infrastructure facilities. And I have a question: why we are not included in the resolution on booking 100% of doctors. We will honestly say that our healthcare workers are likely to move to state-owned and municipal facilities, because there is an opportunity to book there,” she said.

As reported, at the end of December last year, the APMH in an open letter to government agencies stated that the Ministry of Health violates the rights of citizens and prevents private institutions from entering the single medical space and the PMG.



“POZHMASHINA” TO BUILD PLANT IN LVIV FOR \$15 MLN

Pozhmashyna Industrial Company (Pryluky, Chernihiv region) has signed an agreement with the Formatsiya.Lviv industrial park to build a new plant, the company reports on its Facebook page.

“The day of January 31, 2025 will go down in the history of not only our company, but also in the history of Ukrainian engineering (...). Realizing all the military and other risks, we are investing \$15 million in Ukraine, in the development of the country’s industry, and in job creation,” the statement said.

The construction period is two years.

“Despite everything – a full-scale invasion, all the difficulties and risks, the shameful attitude of the authorities to business that exists today – we, an industrial company, did not run away, did not close production, did not lay off people,” Pozhmashina emphasizes.

As reported, after the outbreak of full-scale hostilities, Pozhmashina partially relocated its production facilities to Lviv.

SCHNEIDER ELECTRIC UKRAINE PLANS TO TRAIN 1 MLN PEOPLE IN ENERGY MANAGEMENT – BUBNOV

Schneider Electric Ukraine (Schneider Electric Ukraine, Kyiv), which signed a memorandum with the Ministry of Education and Science of Ukraine last year, plans to train 1 million people in energy management in 2025, CEO Mykhailo Bubnov said.

“*The company’s priorities for 2025 include achieving sustainable development goals, including supporting 1000 leading suppliers in halving CO₂ emissions,*” Mykhailo Bubnov said in a blitz interview with **Interfax-Ukraine**.

According to him, Schneider Electric views Ukraine as a strategically important market, and the company’s medium-term strategy involves the introduction of digital solutions to optimize energy consumption, reduce costs and ensure energy independence both at the business and household levels.

“One of our key objectives is to create conditions for the widespread adoption of smart technologies. We believe that every household in Ukraine can become independent in energy production and consumption by integrating solutions such as smart transformers or mini-wind turbines,” Bubnov said.



He clarified that as part of its strategy, Schneider Electric Ukraine actively cooperates with vocational education and has committed to modernizing the training facilities of vocational institutions. In addition to supplying training electrical stands and other technical equipment, the company has also created an innovative demonstration and training hub and is working on developing integrated training courses that include up-to-date knowledge of energy management, automation, and digital technologies.

The CEO clarified that **Schneider Electric** Ukraine is currently a multifunctional enterprise that includes commercial divisions in Kyiv, Dnipro, Lviv, Odesa, and Mykolaiv, a warehouse of equipment and components in Kyiv, a service and information support center, a design bureau, authorized training centers, and a support service. The company employs about 100 people and also has an extensive network of distributors, stores and specialized partners throughout Ukraine.

NESTLÉ TO INVEST ALMOST UAH 10 BLN IN UKRAINE IN 2025

In 2025, Nestlé intends to invest UAH 8 billion in commercial activities in Ukraine, in particular, in the promotion of goods in retail chains, as well as UAH 1.5 billion in the modernization of factories to improve products, said Alessandro Zanelli, CEO of the company in Ukraine and South-Eastern Europe.

“The consumer goods category will continue to grow until 2025. But in 2025, everyone will feel a lot of pressure on margins. You can’t put everything on consumers alone, because inflation is already high in the country. We will have to work hard to create the right narrative about our business model,” he said at the ‘Global Outlook Enduring Change!’ organized by the European Business Association.

Zanelli advised entrepreneurs to identify the driving forces of their business, understand what creates consumer power and work to improve efficiency.

Speaking about Nestlé in Ukraine, he noted that the company intends to increase its presence in Ukraine in 2025, for which it plans to invest about UAH 8 billion in commercial activities, in particular, in the promotion of consumer goods in retail chains. In addition, about UAH 1.5 billion will be invested in improving the condition of the company’s plants.



KORMOTECH BUILDS NEW PLANT IN LITHUANIA FOR EUR60 MLN

Leading Ukrainian pet food manufacturer Kormotech has started construction of a new plant in Lithuania, in which it will invest EUR60 million, of which EUR40 million is provided by the European Bank for Reconstruction and Development (EBRD), according to Vitaliy Koval, Minister of Agrarian Policy and Food.

“I took part in the ceremony of laying the capsule for the expansion of the Kormotech plant. This is the largest Ukrainian producer of animal feed, which not only conquers the European market but also continues to scale thanks to its powerful entrepreneurial energy. Today, it is important for Ukrainian business to develop its presence in European markets without losing momentum,” Vitaliy Koval, Minister of Agrarian Policy and Food wrote on Telegram.

According to the minister, Kormotech is expanding its existing facilities in Lithuania, where it will create 200 new jobs to complement the team of 170 Ukrainian and Lithuanian specialists and the development of related industries. In addition, the company’s products in this country will have some Ukrainian components.

“One of our priorities in the Ministry of Agrarian Policy is to open new markets and expand existing ones. I am confident that Kormotech’s production facilities will enable other Ukrainian companies to enter the European market or increase their presence there,” Koval said and thanked the Lithuanian partners for supporting Ukrainian entrepreneurs who are becoming part of the European economy.

UKRAINE EXPORTED 26.4 MLN TONNES OF GRAINS SINCE BEGINNING OF 2024-2025 MARKETING YEAR

Since the beginning of 2024-2025 marketing year (July-June) and as of February 7, Ukraine exported 26.449 mln tonnes of grains and pulses, 758 thsd tonnes of which were shipped this month, the press service of the Ministry of Agrarian Policy and Food reported, citing the data of the State Customs Service. According to the report, as of the same date last year, the total shipments amounted to 24.716 mln tonnes, including 840 thsd tonnes in February.

In terms of crops, since the beginning of the current season, Ukraine has exported 11.073 mln tonnes of wheat (269 thsd tonnes in February), 2.079 mln tonnes of barley (15 thsd tonnes), 10.8 thsd tonnes of rye (0), and 12.865 mln tonnes of corn (472 thsd tonnes).

The total export of Ukrainian flour since the beginning of the season as of February 7 is estimated at 44.3 thsd tonnes (0.7 thsd tonnes in February), including 40.9 thsd tonnes of wheat (0.7 thsd tonnes).



UKRAINE INCREASED EXPORTS OF DAIRY PRODUCTS IN JANUARY

In January 2025, Ukraine exported 8.1 thousand tons of dairy products, which is 12% more than in December 2024, and 23% more than in January 2024, the Association of Milk Producers (AMP) reported, citing data from the State Statistics Service. The industry association noted that the main export categories were milk and cream, condensed – 29%, milk and cream, not condensed – 21%, whey – 18% and cheeses – 12%.

In January 2025, compared to December 2024, Ukraine increased natural exports of butter to 749 tons (+71%), ice cream to 490 tons (+37%), condensed milk and cream to 2.33 thousand tons (+16%), whey to 1.44 thousand tons (+12%), butter to 422 tons (+10%) and cheese to 935 tons (+9%).



However, over the past month, Ukrainian exporters have reduced shipments of milk and cream, not condensed to 1.72 thousand tons (-9%) and did not supply casein to foreign markets. The AMP noted that January exports in 2025 increased compared to January 2024 for the following products: butter (+198%), ice cream (+77%), whey (+55%), cheeses (+52%), butter (+42%), and condensed milk and cream (+38%). Ukrainian exporters shipped milk and cream, not condensed, by 32% less than last year.

UKRAINIAN SUGAR MARKET IS STABLE AND GETS NEW OPPORTUNITIES IN EU

The sugar market in Ukraine is stable, but with the opening of the European Union market in 2025, it opens up new prospects for Ukrainian producers, according to the analytical cooperative Pusk, created within the framework of the All-Ukrainian Agrarian Council.

The analysts reminded that since January 1, 2025, Ukrainian producers have gained access to the EU market thanks to new agreements on trade liberalization. This step has opened up the possibility for Ukraine to export large volumes of sugar to the European market without additional duties, which previously hindered the growth of supplies.

“The opening of the EU market is an important event for our industry. Currently, we are just starting to sign contracts for exports to Europe, but we expect a significant revival in this area in February-March. In January, we actively exported sugar to Turkey and African countries, but the European market is gradually becoming a priority,” the experts said.

“According to them, the selling prices for sugar in Ukraine are 23-24.5 thousand UAH/t. This level is relatively stable, but seasonal factors and export expansion may lead to a gradual increase in prices in the near future.

“January-May is usually a period of seasonal growth in sugar prices. Probably, the current price level is one of the lowest, and the cost will continue to grow. The opening of the European market will also contribute to this dynamic,” experts predict.

UKRAINE REMAINS MAIN SUPPLIER OF RAPESEED TO EU, INCREASING SUPPLIES BY 5% TO 3.4 MLN TONNES

In 2024-2025 marketing year (MY, July-June), Ukraine remained the main supplier of rapeseed to the European Union, supplying 3.4 mln tonnes of the seed, up 5% compared to the same period of the previous year, APK-Inform reported citing the German Grain and Oilseed Farmers' Association (UFOP).



“With the volume of 2.2 mln tons and the import share of 63%, Ukraine remains the most important country of origin, as in previous years. This is slightly higher than the last year's volume of 2.1 mln tons,” the analysts said.

At the same time, the second wave of oilseed imports from Australia is expected in the second half of the season, which has already supplied 875 thsd tonnes of rapeseed to the EU market by mid-January. According to the research of Agrarmarkt Informations-Gesellschaft (mbH), this is about 19% more than in the same period last season.

“With the share of almost 26%, Australia is the second most important supplier of rapeseed to the EU, followed by Canada – 144 thsd tonnes,” the report says.

It is added that the volume of shipments from Canada increased more than three times compared to the previous year, although it remains at a rather low level. This is due to the fact that Canada mainly grows GM rapeseed varieties, while the EU has restrictions on the use of oil produced from them. Therefore, Canadian imports are mainly intended for biofuel production, APK-Inform added.

POULTRY EXPORTS BROUGHT UKRAINE \$962.7 MLN IN 2024, UP 20.4%

Exports of poultry meat brought Ukraine almost \$1 billion in 2024, the Verkhovna Rada Committee on Agrarian and Land Policy reported, citing information from the State Customs Service of Ukraine.



“ According to the report, in 2024, the Ukrainian poultry industry demonstrated an increase in exports, which increased by 5.7%, and revenues, which increased by more than 20%.

At the same time, exports of poultry meat and edible offal reached 448.8 thousand tons, which is 5.7% more than in the previous year. Total exports amounted to \$962.7 million, which is 20.4% higher than in 2023.

The main importers of Ukrainian products were the Netherlands, which purchased 23.2% of total exports. Saudi Arabia ranked second with a share of 16.1%, and Slovakia was third with 8.5%.

In 2024, Ukraine also exported 77.8 thousand tons of eggs, which is 59.4% more than a year earlier. In monetary terms, exports increased by 22.5% compared to 2023 to \$74.5 million. The main buyers of Ukrainian eggs were Israel (14.1%), Poland (11.7%) and Italy (11.1%).

This digest is a mutual project of the Interfax-Ukraine News Agency and the Open4business.com.ua. Maksim Urakin is a project director of the Biweekly news digest of Open4business.com.ua.

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